

Davide Mandaresu

47 years old, married, two kids.

He graduated in Business Economics from “Luigi Bocconi” University of Milan achieving the result of 110/110 cum laude.

He began his career as a management consultant with international consulting firms (including Ernst&Young) in strategic advisory services and change management practices, also undertaking intensive training as a lecturer for executives and managers of client companies.

In 1998 he joined Poste Italiane as marketing manager of the parcel division, becoming an executive at the age of 28.

He remained there until February 2006 taking on positions of increasing responsibility in the mail, parcel and logistics sectors in Marketing (strategic and operational) and Sales. He has been involved in the main renovation and re-launch projects that have played a key role in the company’s turnaround and business re-launch.

From 1999 to 2002 he was also Head of Marketing and Sales Development for SDA Group, a leading company in the Parcel and Logistics Express Courier, 100% owned by Poste Italiane.

In 2006 he left Poste Italiane to join Alitalia, selected by a leading international Head Hunting company.

He began his career as Director of Marketing and Business Cargo Strategies responsible for the areas of revenue management, network planning, marketing and product communication, partnerships and sales development. In 2009 he became responsible for the entire company branch with direct management of all business activities. In the same period he was also a member of Skyteam’s Cargo Executive Board.

In 2013 he was appointed Director of the Italian Passenger Market.

In 2015, when Etihad joined the shareholder base, he was first appointed Vice President Government and Global Accounts and then Vice President International Sales. As such, he was responsible for all of Alitalia’s foreign offices.

Selected by a leading Head Hunting company, he has been General Manager of AGS SPA since April 2019.

He works as Strategic Advisor for leading international companies engaged in development and growth projects.